



# Michael Uster

VP INT'L MARKETING AND BIZDEV

Eltam Ein-Hashofet

<http://www.eltam-eh.com>

## BILATERAL MEETINGS

Wednesday (10:00am - 12:00pm)

Wednesday (12:00pm - 2:00pm)

Wednesday (2:00pm - 4:00pm)

Wednesday (4:00pm - 6:00pm)

Thursday (10:00am - 12:00pm)

Thursday (12:00pm - 2:00pm)

Thursday (2:00pm - 4:00pm)

**DESCRIPTION** Eltam is an innovative leader developing and manufacturing highly efficient lighting solutions and components for LED global market. Eltam develops the ONSITE an integrative outdoor and Indoor Web-based lighting management solutions

**ORGANIZATION TYPE** Company

**ORGANIZATION SIZE** No, I have already an entry pass

**LINKEDIN** <https://il.linkedin.com/in/ustermichael>

**AREAS OF ACTIVITIES** TECHNOLOGY

1. city platform
2. sensors
3. geo information
4. high technology
5. security
6. public safety

## GOVERNANCE

1. PPP
2. involvement, partnerships  
collaboration

## ENERGY

1. management
2. retrofitting
3. electricity
4. metering

## SUSTAINABLE CITY

1. sustainability

## Request

### SOLAR LIGHTING

Solar Lighting solutions

KEYWORDS: **LIGHTING**

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## Offer & Request

### LIGHTING SOLUTIONS DEVELOPER AND MANUFACTURER

Eltam is leading developer and manufacturer of lighting management solutions, components and products

KEYWORDS: **SMART LIGHTING** **LIGHTING** **LIGHTING MANAGEMENT** **SMART CITY LIGHTING** **INDOOR**  
**OUTDOOR LIGHTING**

COOPERATION OFFERED

COOPERATION REQUESTED

1. Other
2. Sales / Distribution
3. License agreement
4. Technical co-operation

1. Sales / Distribution
  2. Manufacturing agreement
  3. Technical co-operation
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## Offer

# SMART LIGHTING MANAGEMENT INDOOR AND OUTDOOR

Eltam develops the ONSiTE an integrative outdoor and Indoor Web-based lighting management solutions

### COOPERATION OFFERED

1. Technical co-operation
  2. Sales / Distribution
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