



# Joerg Uehlin

Head of Operations

EBTC

<http://www.ebtc.eu>



## Bilateral Meetings

- Wednesday (10:00am - 12:00pm)
- Wednesday (12:00pm - 2:00pm)
- Wednesday (2:00pm - 4:00pm)
- Wednesday (4:00pm - 6:00pm)
- Thursday (10:00am - 12:00pm)
- Thursday (12:00pm - 2:00pm)
- Thursday (2:00pm - 4:00pm)
- Thursday (4:00pm - 6:00pm)

### Description

The European Business and Technology Centre supports EU cleantech SMEs with their market entry to India. It has offices across 4 regions in India and was established in 2009. EBTC advises companies directly regarding their market entry and match-making but also builds consortia of EU technology providers to ease access for these companies to the Indian market and its many opportunities. EBTC is currently establishing a European Smart Cities Platform for India which will consist of innovative EU technology providers, EU experts and municipalities as well as large project developers in India.

### Organization Type

Company

### Organization Size

Yes, I need a Congress & Trade Fair Pass Discount Code

### LinkedIn

<https://in.linkedin.com/in/joerguehlin>

### Areas of Activities

## SMART SOCIETY

1. Citizen services
2. social innovation
3. liveable city
4. education
5. entrepreneurship

6. collaboration

## **TECHNOLOGY**

1. city platform
2. standardization

## **GOVERNANCE**

1. funding
2. sourcing
3. efficient government
4. economic development
5. entrepreneurship
6. involvement, partnerships collaboration
7. procurement

## **ENERGY**

1. renewables
2. grid architecture
3. storage
4. business models
5. efficiency
6. retrofitting
7. ICT
8. electricity
9. metering

## **MOBILITY**

1. Intelligent transport systems
2. mobility on demand
3. sharing services & infrastructures
4. service integration
5. community
6. electric vehicle
7. alternatives energy sources
8. parking
9. car fleets
10. transport investments (Markets & Projects)

## 11. logistics of Rail Freight

### **SUSTAINABLE CITY**

1. green building
2. liveable cities
3. architecture
4. water & waste management
5. product cycle
6. urban redevelopment
7. city strategy
8. regeneration
9. sustainability

### **Request**

### **EU technologies for India Smart Cities Platform and projects**

The European Business and Technology Centre supports EU cleantech SMEs with their market entry to India. We advise directly or build consortia of EU technology providers to ease access to the Indian market and its many opportunities. EBTC is further establishing a European Smart Cities Platform for India which will consist of innovative EU technology providers, EU experts and municipalities as well as large project developers in India. This will enable innovative EU SMEs to take part in the tenders and projects around the Smart Cities and AMRUT missions in India. We are looking to connect with SMEs that are interested to explore the Indian market and would like to work with us for this.

### **Cooperation Requested**

1. Technical co-operation
2. License agreement