



# Ron Grinfeld

**Director of Global Marketing**

DVTEL

<http://www.dvtel.com>

## Bilateral Meetings

- Wednesday (10:00am - 12:00pm)
- Wednesday (12:00pm - 2:00pm)
- Wednesday (2:00pm - 4:00pm)
- Wednesday (4:00pm - 6:00pm)
- Thursday (10:00am - 12:00pm)
- Thursday (12:00pm - 2:00pm)
- Thursday (2:00pm - 4:00pm)
- Thursday (4:00pm - 6:00pm)

### Description

With thousands of installations spanning five continents, DVTEL is a world-class developer of video surveillance solutions for smart cities, including enterprise grade video management systems, 4K Ultra-HD cameras, video analytics, custom integrations and various applications. DVTEL's technology innovation includes cyber defense, cloud and wearable technology as part of its wide offering of video innovation. For more information, go to [www.DVTEL.com](http://www.DVTEL.com)

### Organization Type

Company

Organization Size

No, I have already an entry pass

Areas of Activities

## TECHNOLOGY

1. sensors
2. high technology
3. high technology
4. security
5. public safety

Offer

## Video surveillance solutions for smart cities

DVTEL offers Video surveillance solutions for smart cities, including open platform, enterprise grade video management

systems, 4K Ultra-HD cameras, video analytics, and handful of custom integrations with 3rd party products. DVTEL's technology innovation includes cyber defense, cloud and wearable technology as part of its wide city surveillance offering. DVTEL is looking to partner with technology companies, end users, strategic allies and value added re-sellers, that focus on security solutions for smart cities

Keywords: security vms cameras surveillance monitoring video analytics big data IoT PTZ thermal forensic cctv cyber

Offer & Request

## **Technology partnerships**

DVTEL is looking to expand its network of technology partners to enhance its city surveillance and security solutions with leading and innovative technologies in the fields of physical security, safety, cyber defense IoT and big data.

Keywords: integrations technology partners security safety IoT Big data cyber

Cooperation Offered

1. Other
2. Technical co-operation

Cooperation Requested

1. Other
2. Technical co-operation

Offer & Request

## **Partnerships and strategic alliance**

DVTEL is looking to expand its network through partnerships and alliances with leading players and platform providers in the smart city domain.

Keywords: security video safety law police surveillance analytics big data IoT cameras sensors vms cyber cctv

Cooperation Offered

1. Technical co-operation
2. License agreement
3. Sales / Distribution
4. Other

Cooperation Requested

1. Technical co-operation
2. License agreement
3. Sales / Distribution

#### 4. Other