



# Paul Vesel

DIRECTOR OF BUSINESS DEVELOPMENT

RealTerm Energy U.S. LLP

## BILATERAL MEETINGS

Wednesday (10:00am - 12:00pm)

Wednesday (12:00pm - 2:00pm)

Wednesday (2:00pm - 4:00pm)

Wednesday (4:00pm - 6:00pm)

Thursday (10:00am - 12:00pm)

Thursday (12:00pm - 2:00pm)

Thursday (2:00pm - 4:00pm)

Thursday (4:00pm - 6:00pm)

**DESCRIPTION** RealTerm Energy is North America's leading Municipal LED Street Light solution provider. With over 150 Cities as partners and partnered with 2 Municipal associations, RealTerm has completed more street light conversions than any other company in North America. As the smart city market transforms itself, RealTerm is wanting to diversify our current service offering and utilize Cities street lighting infrastructure as a means to deploy additional smart city infrastructure.

**ORGANIZATION TYPE** Company

**ORGANIZATION SIZE** Yes, I need a Congress & Trade Fair Pass Discount Code

**AREAS OF ACTIVITIES** SMART SOCIETY

1. liveable city
2. entrepreneurship
3. apps for society

## TECHNOLOGY

1. Services integration
2. city platform
3. sensors
4. apps
5. geo information
6. networks
7. high technology
8. security
9. public safety
10. emergencies

## GOVERNANCE

1. PPP
2. funding
3. entrepreneurship
4. involvement, partnerships  
collaboration

## ENERGY

1. Climate change
2. renewables
3. efficiency
4. retrofitting
5. metering

## MOBILITY

1. pedestrians
2. service integration
3. electric vehicle
4. alternatives energy sources
5. parking

## SUSTAINABLE CITY

1. green building

2. liveable cities
3. city strategy
4. sustainability

## Offer & Request

# SMART CITY SOLUTIONS TO DEPLOY OVER STREET LIGHT INFRASTRUCTURE

We are the leading turn-key service provider in the North American street lighting market looking to incorporate smart city solutions into our municipal projects

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