



Armand Ribas

CEO

Visum

<http://www.visumsolutions.eu>



Bilateral Meetings

- Wednesday (10:00am - 12:00pm)
- Wednesday (12:00pm - 2:00pm)
- Wednesday (2:00pm - 4:00pm)
- Wednesday (4:00pm - 6:00pm)
- Thursday (10:00am - 12:00pm)
- Thursday (12:00pm - 2:00pm)

Description

At Visum we are different. We help companies access European funding and markets through a hands-on approach. Recently launched from a top performing R&D for ICT enterprise, we have real, practical and on-going experience of European projects and the International ICT environment. We don't just talk about European market access, we are helping to drive it. Our staffing base have both technical development and commercial experience and in many cases are approved Technical Experts employed by the European Commission. This is part of our commitment to deliver work to the highest standards and quality levels. We generate solid bridges to European funding for our clients

Organization Type

Consultant

Organization Size

Yes, I need an Exhibition Visitor Pass Discount Code

Areas of Activities

SMART SOCIETY

1. education
2. engagement
3. entrepreneurship

TECHNOLOGY

1. sensors
2. Internet of things cloud
3. big data
4. geo information

5. networks
6. data analysis
7. high technology
8. security
9. public safety
10. emergencies

ENERGY

1. Climate change
2. renewables
3. storage
4. zero carbon
5. efficiency
6. management
7. retrofitting
8. ICT
9. metering

MOBILITY

1. Intelligent transport systems
2. mobility on demand
3. public transportation
4. electric vehicle
5. alternatives energy sources
6. transport investments (Markets & Projects)
7. logistics of Rail Freight

SUSTAINABLE CITY

1. green building
2. water & waste management

Offer

We help companies access international markets and funding through EU innovation funding schemes

We are experts in managing winning proposals for European innovation funding schemes. The latest schemes are built with International commercial and market needs in mind and are focusing on product and/or service delivery. There are many types of schemes with differing technical and administrative requirements, but we are ideally placed to

guide you through the process. We have:

- EC approved Project evaluators
- Multiple years of direct experience from inside of European funding frameworks and Projects
- Staff with experience in both SME and large ICT commercial organisations accross Europe - we understand and can write the correct content for the new 'close-to-market' need of the latest calls
- An EU wide database of contacts for bringing the correct partners together and for providing you with the correct International commercial channels
- A proven track record of delivering proposals that have generated commercial products and won millions of Euros in funding

We can provide:

- o Matching of an organisation's innovation and/or Internationalisation needs to the correct funding scheme
- o Management and writing of high quality proposals for European Calls
- o Commercialisation advice, development and mangement
- o Administrative Management of ongoing Projects
- o Technical development with our in-house specialisations of Smart City, Smart Gird, Energy efficient Buildings, Telecare and eHealth.

We not only provide advice to companies, but also to research centres and Universities as we are uniquely positioned to answer the new 'close-to-market' questions asked by today's calls such as H2020, Eureka/Eurostars, ECSEL, etc.

Please contact us - we should be your first port of call in finding funding for your Innovation and International expansion plans.

Keywords: H2020 SME Instrument Eureka Eurostars Innovation R&D European Projects

Cooperation Offered

1. Investment/Financing
2. Other