Damien Declercq

EVP - EMEA Local Motors Europe localmotors.com

Bilateral Meetings

- Wednesday (10:00am 12:00pm)
- Wednesday (12:00pm 2:00pm)
- Wednesday (2:00pm 4:00pm)

Description

Local Motors (LM) is a technology company that designs, builds and sells vehicles. Our platform and process are open to the world. The result is meaningful new vehicles developed faster and made locally with less capital. We have a set of solutions to tackle your local Urban Mobility challenges. Through combining co-creation and micromanufacturing, we are able to identify what is the relevant mobility solution in your area and we fill that void with local production. Organization Type

Company Organization Size No, I have already an entry pass LinkedIn <u>https://de.linkedin.com/in/ddeclercq</u> Areas of Activities

MOBILITY

- 1. Intelligent transport systems
- 2. mobility on demand
- 3. sharing services & infrastructures
- 4. urban cycling
- 5. public transportation
- 6. electric vehicle
- 7. car fleets
- 8. transport investments (Markets & Projects)
- 9. logistics of Rail Freight

Offer & Request

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AWESOME System - Autonomous Smart Minibus System

We are currently working on the Awesome System. The AWESOME system is a sustainable mobility solution for an urbanizing world. This smart minibus system provides a safe, scalable, reliable operational solution.

Innovative aspects:

- demand-driven transportation.
- autonomous vehicle.
- electromobility.
- comprehensive customer service.

We defined three scenarios as a basis for possible cooperation.

End of line service: the system will provide on demand service for the local area where no offering is available.
Network densification: the system will provide an increased level of service and accessibility to the transport network.
The system will provide door to station or door to door service and increase attractiveness of the overall network.
Replacement of conventional bus lines: the system will replace conventional existing bus lines to provide a higher service level at lower operational costs while being safer.

=> We are looking into funding pilots addressing those use cases to demonstrate the benefits of the system.

Target partners sought:

- municipalities.

- public transport operators.
- insurers.
- fleet operators.
- licence partners to use this successful model in other countries.
- investors to finance the market penetration.

Cooperation Offered

- 1. Technical co-operation
- 2. Sales / Distribution

Cooperation Requested

- 1. Outsourcing co-operation
- 2. Technical co-operation
- 3. Other