



Jon-Erik Dillon

V.P. Business Development

RealTerm Energy Corp.

<http://www.realtermenergy.com>

Bilateral Meetings

- Wednesday (10:00am - 12:00pm)
- Wednesday (12:00pm - 2:00pm)
- Thursday (12:00pm - 2:00pm)

Description

RealTerm Energy is North America's leading Municipal LED Street Light solution provider. With over 150 Cities as partners and partnered with 2 Municipal associations, RealTerm has completed more street light conversions than any other company in North America. As the smart city market transforms itself, RealTerm is wanting to diversify our current service offering and utilize Cities street lighting infrastructure as a means to deploy additional smart city infrastructure.

Organization Type

Company

Organization Size

Yes, I need a Congress & Trade Fair Pass Discount Code

Areas of Activities

SMART SOCIETY

1. entrepreneurship
2. apps for society

TECHNOLOGY

1. city platform
2. sensors
3. Internet of things cloud
4. big data
5. apps
6. visualization
7. geo information
8. networks
9. data analysis

10. high technology
11. standardization
12. security
13. public safety
14. emergencies

GOVERNANCE

1. PPP
2. funding
3. sourcing
4. entrepreneurship
5. involvement, partnerships collaboration
6. procurement

ENERGY

1. renewables
2. business models
3. efficiency
4. retrofitting

MOBILITY

1. sharing services & infrastructures
2. pedestrians
3. urban cycling
4. public transportation
5. electric vehicle
6. alternatives energy sources
7. parking

SUSTAINABLE CITY

1. liveable cities
2. sustainability

Offer & Request

Smart City solutions on Street Lighting Infrastructure

We are actively looking for innovative business models for integrating smart city technology on street lighting

infrastructure. RealTerm is interesting in funding these initiatives to ultimately create data which can in turn be analyzed, processed and sold.

RealTerm is also actively looking for acquisitions to acquire IP.