



## **Jon-Erik Dillon**

### **V.P. Business Development**

RealTerm Energy Corp.

<http://www.realtermenergy.com>

### **Bilateral Meetings**

- Wednesday (10:00am - 12:00pm)
- Wednesday (12:00pm - 2:00pm)
- Thursday (12:00pm - 2:00pm)

### **Description**

RealTerm Energy is North America's leading Municipal LED Street Light solution provider. With over 150 Cities as partners and partnered with 2 Municipal associations, RealTerm has completed more street light conversions than any other company in North America. As the smart city market transforms itself, RealTerm is wanting to diversify our current service offering and utilize Cities street lighting infrastructure as a means to deploy additional smart city infrastructure.

### **Organization Type**

### **Company**

### **Organization Size**

Yes, I need a Congress & Trade Fair Pass Discount Code

### **Areas of Activities**

### **SMART SOCIETY**

1. entrepreneurship
2. apps for society

### **TECHNOLOGY**

1. city platform
2. sensors
3. Internet of things cloud
4. big data
5. apps
6. visualization
7. geo information
8. networks
9. data analysis

10. high technology
11. standardization
12. security
13. public safety
14. emergencies

## **GOVERNANCE**

1. PPP
2. funding
3. sourcing
4. entrepreneurship
5. involvement, partnerships collaboration
6. procurement

## **ENERGY**

1. renewables
2. business models
3. efficiency
4. retrofitting

## **MOBILITY**

1. sharing services & infrastructures
2. pedestrians
3. urban cycling
4. public transportation
5. electric vehicle
6. alternatives energy sources
7. parking

## **SUSTAINABLE CITY**

1. liveable cities
2. sustainability

Offer & Request

## **Smart City solutions on Street Lighting Infrastructure**

We are actively looking for innovative business models for integrating smart city technology on street lighting

infrastructure. RealTerm is interesting in funding these initiatives to ultimately create data which can in turn be analyzed, processed and sold.

RealTerm is also actively looking for acquisitions to acquire IP.