



# Ihsan Rahman

## MBA

IESE Business School

## Bilateral Meetings

- Wednesday (2:00pm - 4:00pm)
- Wednesday (4:00pm - 6:00pm)
- Thursday (4:00pm - 6:00pm)

### Description

An MBA from IESE Business School (#7 Global MBA Ranking 2015 - Financial Times) with expertise in new business expansion in Indonesia. Very well connected to major business groups and government in Indonesia with access to Governor of Jakarta and Mayor of Bandung which are 2 main cities in Indonesia actively developing smart city concepts. In addition, Ihsan has strong connection with major financing (investment bank) groups in Indonesia.

Ihsan is offering:

- Partnership to companies / organisations that are planning to expand its business globally with focus in Indonesia / South East Asia.
- Indonesia expansion for new technologies and businesses.
- Access to Public-Private Partnership for Smart City projects.

Some of the things that can be solved and things to support the execution of Jakarta Smart City projects:

- Traffic congestion
- The rise of illegal settlements
- Limited employment and Limited land
- Not optimal water resources and waste management
- Environmental degradation
- The occurrence of land subsidence
- The low quality of public services

Technology based:

- Flood Map and integrated CCTV
- Development area zoning
- Location based Tourism (geo-location information)
- Coordination and decision-making center to support incident response quickly and effectively
- Data and information processing center needed for incident management and situational awareness
- Data analysis and information center to anticipate incidents from being repeated
- Jakarta Smart City Portal - App integration (big data center)

#### Incubator

- Support the startup to be more competitive and professional
- Co-working space as entrepreneurs' hub

Among these, the major problems to be solved in Jakarta are: flooding, traffic jam, poverty and public services

Ihsan's experience include launched and expanded Uber in 2 new cities in Indonesia, connected Uber with major business partners in expanding in Indonesia which led to massive growth of business starting from the earliest penetration stage.

#### Organization Type

Other

#### Organization Size

Yes, I need an Exhibition Visitor Pass Discount Code

LinkedIn

<https://es.linkedin.com/pub/ihsan-fadhlur-rahman/97/b55/862>

Areas of Activities

#### SMART SOCIETY

1. entrepreneurship
2. collaboration
3. apps for society

## **TECHNOLOGY**

1. apps
2. high technology

## **GOVERNANCE**

1. PPP
2. economic development
3. entrepreneurship
4. involvement, partnerships collaboration

## **SUSTAINABLE CITY**

1. urban redevelopment

Idea

### **Business Expansion in Indonesia**

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Keywords: Smart City Indonesia Expansion Technology International Expansion Global Expansion Government

**Relation Entrepreneur Business**  
**Cooperation Offered**

1. Outsourcing co-operation
2. License agreement
3. Sales / Distribution
4. Other

**Cooperation Requested**

1. Outsourcing co-operation
2. Technical co-operation
3. Investment/Financing
4. Other